SALIFE

The **best** of Adelaide and South Australia

2021 MEDIA KIT



SALIFE IS THE STATE'S BIGGEST-SELLING LIFESTYLE MAGAZINE WITH A COMBINED REACH OF OVER 100,000 PER MONTH.

SALIFE is the go-to publication for South Australians who love where they live and are active participants in their local communities.

Each month we inspire our readers to experience the best of what the state has to offer by taking them inside the most spectacular homes and idyllic gardens. We tempt them to cook up delicious recipes, check out the latest fashion and accessories, explore the performing and visual arts scenes and invite them to be a part of each issue through our social and wedding pages.

SALIFE is entirely produced in South Australia, written by locals who are always looking to discover our state secrets. Sold through 250 newsagencies and independent outlets state-wide and Woolworths Supermarkets.

For more than 16 years, we have watched this state change, diversify and grow, and feel that our role in telling this story has only just begun.











SALIFE AUDIENCE

SALIFE magazine readers are women in their 30s and above who are educated, house proud, well-travelled, family-oriented and know quality when they see it. SALIFE readers are also men who appreciate luxury cars, current events and enjoy perusing the social pages.

are **SALIFE** readers



40% 35-54 years

55-65 years

Have an annual household income of \$100,000+

68% Tertiary educated

Professional/white collar

88% Own their home

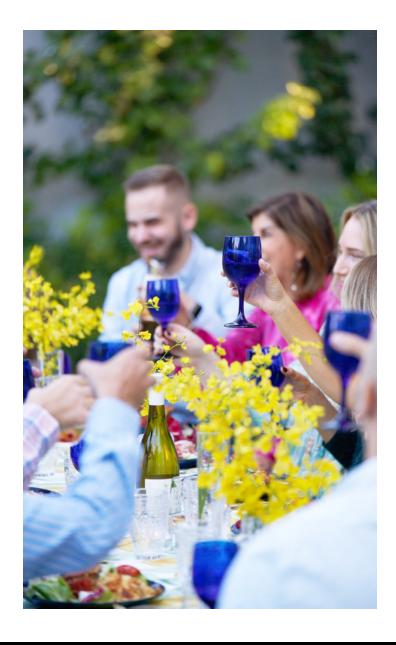
Quick facts

Consider themselves:

- · 73% Hard working
- · 70% Well informed on current events
- · 67% Politically aware
- · 59% Well-travelled
- · 54% Keeps fit and active
- · 50% Supports independent journalism
- · 48% Cultured
- · 48% Worldly
- · 44% Decisive
- · 34% Prepared to spent on luxuries

Interested in:

- · 77% Food and Wine
- · 69% Lifestyle
- · 65% Arts and Culture
- · 60% Politics
- · 45% Gardening
- · 46% Real Estate
- · 43% Sport
- 41% Business



Source: Hudson Howells Readership Report: May 2019

THE PERFECT PLACE

SALIFE is the perfect place to spread your message. Our readers are more inclined to dine out, both for inexpensive and gourmet meals, take a keen interest in fashion and well-being, entertain at home, visit the theatre, movies or attend concerts and support charities. They are also very interested in real estate, either as a residence owner/buyer/seller or as an investor.

SALIFE subscribers spend money monthly on:

- **98**% Dine out
- 97% Entertain at home
- 90% Attend live entertainment such as theatre, music
- 89% Donate to charity
- 89% Travel interstate
- **84**% Shop for fashion
- 81% Visit a gallery or museum
- **79**% Shop for homewares/decor
- **67**% Attend corporate events
- 44% Travel internationally

SALIFE delivers ...

- · Strong brand recall (63% general population)
- Active buyers (70% have purchased an item after seeing it in their magazine).
- · Time spent reading SALIFE (almost 5 hour average)
- Display *SALIFE* (83% keep them on display; 66% of *SALIFE* subscribers pass their magazine on to friends



Source: Hudson Howells Readership Report: May 2019 and reader survey 2015.



SALIFE DIGITAL

The SALIFE digital contains the latest in fashion, tantalising recipes, gorgeous gardens and stylish interior design, as well as the stories of inspirational people and places, and what's happening in local and regional South Australia. Advertising on the website is available on a monthly basis with artwork due one week prior.

SALIFE READERS SPEND **1:40** MINUTES

Φ HOW they engag 49.3% Desktop





55.4% Mobile + Tablet



42,000+





10,000+

Source: Research by Hudson Howells Readership Report: May 2019 and reader survey 2015, Campaign Monitor, Google Analytics, Facebook and Instagram

22,000+

57,000⁺ **Unique Visitors**

322,000+

Page Views

SALIFE WEBSITE

Specs

Masthead Billboard 970w x 250h 320w x 50h + Mobile Banner 300w x 250h Medium Rectangle Leaderboard 728w x 90h + Mobile Banner 320w x 50h Half Page 300w x 600h All sizes at 72ppi



SALIFE EDM

Our per edition EDM is sent every Friday morning to a database of more than 42,000 subscribers. Advertising on the EDM is available on a weekly basis and artwork is due one week prior.

Our top 5 articles ...

- · Premium Property
- · Recipes
- · Out + About social pages
- · Real Estate Lisiting
- · Arts + Culture

Specs

Top & Bottom Banner 728px wide x 90px high Medium Rectangle 300px wide x 250px high All sizes in pixels at 72ppi

42,000⁺ Registered subscribers

25-30%

Open rate

35-40%

Click rate



Source: Campaign Monitor



"It is all about SA. Things I see that I like I know I can find in Adelaide/SA. I also like to support SA businesses over interstate of overseas ones."

SPONSORED CONTENT

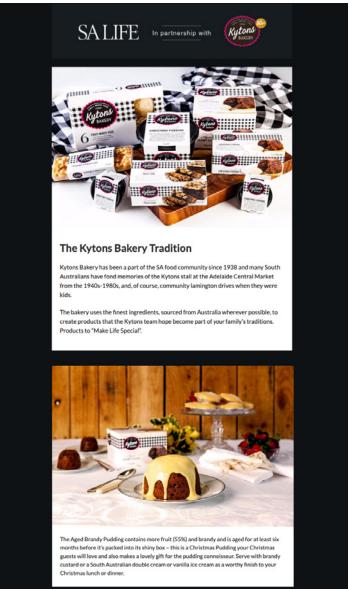
SALIFE can create sponsored digital content or a dedicated EDM, that combines your business expertise with our publishing knowhow. Following a brief, our team can write the editorial in a tone that best suits our readers.

Sponsored content ...

- · Client branding
- · Noted as a contributor
- · Inclusion of multiple supplied images
- · Written by journalists or supplied
- · Published on the SALIFF FDM

Dedicated EDM ...

- · Sent to SALIFE database of over 42.000
- Sent on any day except Friday, subject to availability
- · Can include multiple supplied images
- · Built by SALIFE with client approval



ABOUT US

In 2018, SALIFE became part of South Australia's largest independent media company, Solstice Media.

Solstice Media produces InDaily — South Australia's locally owned, independent source of digital news. CityMag — The voice of city users between 25-40 years of age.

Together we can reach more than 300,000 relevant, affluent and engaged readers.

Brought to you by

SOLSTICE

INDAILY SALIFE CityMag

For more information about Solstice Media, visit **www.solsticemedia.com.au**

InDaily

672,000⁺

Unique Audience

60,000⁺

Subscribers

CityMag

69,000⁺

Unique Visitors

48,000⁺

Subscribers



Source: Nielsen Digital Content Ratings, Campaign Monitor, Google Analytics



CONTACT US

Thank you for taking the time to consider SALIFE magazine.

Thanks to the wonderful support of local businesses through their advertising commitments, and the strength of our readership and subscriber base, we have enjoyed more than 16 years of telling the stories of everyday South Australians.

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