# SALL HE BEST OF SA 2024 MEDIA KIT



SALIFE IS THE STATE'S BIGGEST-SELLING LIFESTYLE MAGAZINE WITH A COMBINED REACH OF OVER 100,000 PER MONTH.

SALIFE is the go-to publication for South Australians who love where they live and are active participants in their local communities.

Each month we inspire our readers to experience the best of what the state has to offer by taking them inside the most spectacular homes and idyllic gardens. We tempt them to cook up delicious recipes, check out the latest fashion and accessories, explore the performing and visual arts scenes and invite them to be a part of each issue through our social and wedding pages.

SALIFE is entirely produced in South Australia, written by locals who are always looking to discover our state secrets. Sold through 250 newsagencies and independent outlets state-wide, Woolworths, Coles and Foodland Supermarkets.

Over the last 20 years, we have watched this state change, diversify and grow, and feel that our role in telling this story has only just begun.













"Contains information about politics, lifestyle, events, people in South Australia. Helps me to understand what is going on."

# SALIFE AUDIENCE

SALIFE magazine readers are women in their 30s and above who are educated, house proud, well-travelled, family-oriented and know quality when they see it. SALIFE readers are also men who appreciate luxury cars, current events and enjoy perusing the social pages.

**59**% Female

are

**SALIFE** readers



**40**% 35-54 years

**27**% 55-65 years

**50**% Have an annual household income of \$100,000+

**71**% Tertiary educated

**70**% Professional/white collar

88% Own their home

#### **Quick facts**

Consider themselves:

- · 73% Hard working
- · 70% Well informed on current events
- · 67% Politically aware
- · 59% Well-travelled
- · 54% Keeps fit and active
- · 50% Supports independent journalism
- · 48% Cultured
- · 48% Worldly

#### Interested in:

- · 90% South Australian products
- · 83% Food and Wine
- · 72% Arts and Culture
- · 64% Lifestyle
- · 62% Outdoor Activities
- · 55% Gardening
- · 46% Real Estate
- · 46% Send their children to a private school
- · 39% Own a dog
- · 21% Own a cat



Source: Hudson Howells Readership Report: May 2019, Reader Survey Campaign Monitor 2021

# THE PERFECT PLACE

SALIFE is the perfect place to spread your message. Our readers are more inclined to dine out, both for inexpensive and gourmet meals, take a keen interest in fashion and well-being, entertain at home, visit the theatre, movies or attend concerts and support charities. They are also very interested in real estate, either as a residence owner/buyer/seller or as an investor.

## SALIFE subscribers spend money monthly on:

- **98**% Dine out
- 97% Entertain at home
- 90% Attend live entertainment such as theatre, music
- 89% Donate to charity
- 89% Travel interstate
- 84% Shop for fashion
- 81% Visit a gallery or museum
- **79**% Shop for homewares/decor
- **67**% Attend corporate events
- 44% Travel internationally

#### SALIFE delivers ...

- · Strong brand recall (63% general population)
- Active buyers (70% have purchased an item after seeing it in their magazine).
- · Time spent reading *SALIFE* (almost 5 hour average)
- Display *SALIFE* (83% keep them on display; 66% of *SALIFE* subscribers pass their magazine on to friends

Source: Hudson Howells Readership Report: May 2019 and reader survey 2015.



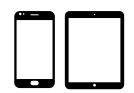
"Local content, great editorial, relevant advertisements for businesses that we can attend/patronise locally."

## SALIFE DIGITAL

The SALIFE digital contains the latest in fashion, tantalising recipes, gorgeous gardens and stylish interior design, as well as the stories of inspirational people and places, and what's happening in local and regional South Australia. Advertising on the website is available on a monthly basis with artwork due one week prior.

SALIFE READERS SPEND **1:40** MINUTES

Φ HOW they engag



49.3% Desktop

**55.4**% Mobile + Tablet





25,000+



15,000+

**57,000**<sup>+</sup> **322,000**<sup>+</sup> **Unique Visitors** Page Views

## SALIFE WEBSITE

## Specs

Masthead Billboard 970w x 250h 320w x 50h + Mobile Banner Medium Rectangle 300w x 250h 728w x 90h Leaderboard + Mobile Banner 320w x 50h 300w x 600h Half Page

All sizes at 72ppi

MASTHEAD BILLBOARD SALIFE INDALY CityMag MREC 1 MREC 2 LEADERBOARD HOMES

Source: Research by Hudson Howells Readership Report: May 2019 and reader survey 2015, Campaign Monitor, Google Analytics, Facebook and Instagram



# SALIFE + BESTLIFE EDM

SALIFE's Friday EDM will continue to take readers inside South Australia's most exclusive addresses – from those for sale in our weekly premium property story to those that showcase architecture and design. The EDM will also give readers the most comprehensive "what's on guide" to plan their weekend's adventures, as well as peeks into the state's top social events, weddings and glimpses into SA's thriving Arts scene.

From behind the garden wall, to inside the kitchen, every Sunday SALIFE's Best Life EDM will give readers exclusive peeks into beautifully designed gardens, tips for growing the perfect patches, inspiration for what to whip up in the kitchen and. As well as giving glimpses into social events and weddings, we will also highlight prominent South Australians and ask them: "What makes your South Australian life, the 'best'?"

#### Our top 5 articles ...

- · Premium Property
- · Recipes
- · Out + About social pages
- Real Estate Lisiting
- Arts + Culture

## Specs

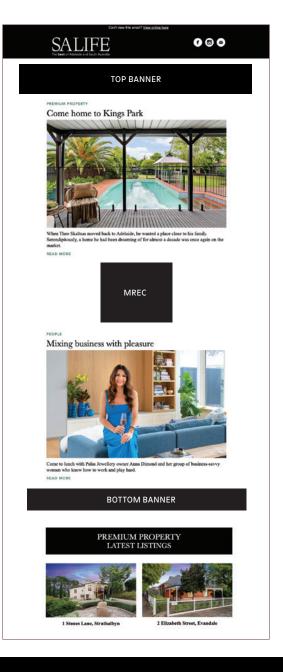
Top & Bottom Banner 728px wide x 90px high Medium Rectangle 300px wide x 250px high All sizes in pixels at 72ppi

**105,000**<sup>+</sup>

Combined registered subscribers

**25-30**%

Open rate



Source: Campaign Monitor



"It is all about SA. Things I see that I like I know I can find in Adelaide/SA. I also like to support SA businesses over interstate of overseas ones."

# SA TOP PICKS EDM

SALIFE, CityMag and InDaily have combined their reach and audiences to create a single channel focused on marketing small businesses to our readers who are looking to shop small and support local. Each Monday aftrnoon we will bring you a shopping basket full of offers from the South Australian businesses featured across our Mastheads.

**45,500**<sup>+</sup>

Registered subscribers

**34**%

Open rate

## Specs

Please send a high-quality image of the product / offer as well as a short description of around 50 words with what you're offering.

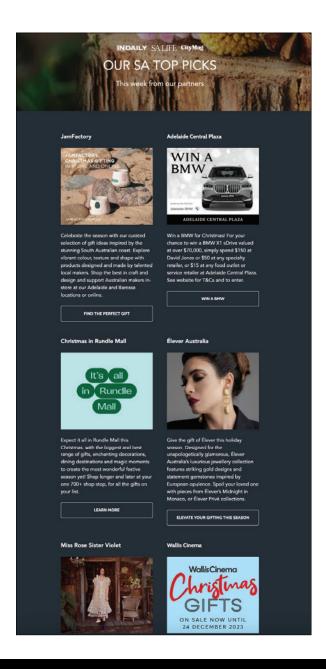
The image will appear at the following:

300px wide x 250px high (72ppi)

All components are commissionable.

Artwork is due 1 week prior to campaign commencement.

Source: Campaign Monitor



# SPONSORED CONTENT

SALIFE can create sponsored digital content or a dedicated EDM, that combines your business expertise with our publishing know-how. Following a brief, our team can write the editorial in a tone that best suits our readers.

## Sponsored content ...

- · Client branding
- · Noted as a contributor
- · Inclusion of multiple supplied images
- · Written by journalists or supplied
- · Published on the SALIFF FDM

#### Dedicated EDM ...

- · Sent to SALIFE database of over 42.000
- Sent on any day except Friday, subject to availability
- · Can include multiple supplied images
- · Built by SALIFE with client approval



# SALIFE AD DEADLINES

ISSUE	FEATURE	ON SALE	BOOKING DEADLINE	MATERIAL DEADLINE
JANUARY	SUMMER ISSUE + SALIFE The Absolute Best Awards	JAN 4	NOV 24	NOV 29
FEBRUARY	HEALTH & HAPPINESS ISSUE	FEB 1	JAN 5	JAN 10
MARCH	WOMENS ISSUE + Real Weddings	MAR 7	FEB 9	FEB 14
APRIL	KIDS & FAMILY ISSUE + Mother's Day Gift Guide	APR 4	MAR 8	MAR 13
MAY	GARDENS ISSUE	MAY 2	APR 5	APR 10
JUNE	OFF THE BEATEN TRACK	JUN 6	MAY 10	MAY 15
JULY	LIVING WELL 55+	JUL 4	JUN 7	JUN 12
AUGUST	THE YOUTH ISSUE + Education tip-on Father's Day Gift Guide	AUG 1	JUL 5	JUL 10
SEPTEMBER	THE LUXURY ISSUE	SEPT 5	AUG 9	AUG 14
OCTOBER	THE DESIGN ISSUE Real Weddings	OCT 3	SEPT 6	SEPT 11
NOVEMBER	THE CHRISTMAS ISSUE Christmas Gift Guide	NOV 7	OCT 11	OCT 16
DECEMBER	THE COLLECTOR'S EDITION + Christmas Gift Guide	DEC 5	NOV 8	NOV 13





"I love the insights into different regions.
I like to dream of getaways and find new things to do through your magazine."

# ABOUT US

In 2018, SALIFE became part of South Australia's largest independent media company, Solstice Media.

Solstice Media produces InDaily — South Australia's locally owned, independent source of digital news. CityMag — The voice of city users between 25-40 years of age.

Together we can reach more than 300,000 relevant, affluent and engaged readers.

Brought to you by

SOLSTICE

**INDAILY** SALIFE CityMag

For more information about Solstice Media, visit www.solsticemedia.com.au

InDaily

672,000<sup>+</sup>

Unique Audience

62,000<sup>+</sup>

Subscribers

CityMag

69,000<sup>+</sup>

Unique Visitors

**51,000**<sup>+</sup>

Subscribers



Source: Nielsen Digital Content Ratings, Campaign Monitor, Google Analytics



# CONTACT US

Thank you for taking the time to consider SALIFE magazine.

Thanks to the wonderful support of local businesses through their advertising commitments, and the strength of our readership and subscriber base, we have enjoyed more than 16 years of telling the stories of everyday South Australians.

#### **BROOKE SEWARD**

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FIND US ON SOCIAL MEDIA

- (f) @ SALIFEMagazine
- @ @ salifepublications



## DIGITAL ARTWORK SPECS

## **WEBSITE**

#### Rich media

- · Supply a backup .gif with all flash ads
- · Supply on site click tags in one .txt file
- · Creatives must be supplied as 72 PPI

#### HTML advertisements

- · All HTML5 assets to be hosted externally
- · Supply creative in individual ZIP files per creative size
- · Recommended length is 15-30 seconds or less
- · Clickthrough link must be properly implemented in the code
- · Video file must be under 1MB

HTML5 creative guidelines, see:

https://www.iab.com/guidelines/iab-display- advertising-guidelines/

Further information visit:

https://support.google.com/richmedia/answer/165130?hl=en

## JW Player

· Ad unit size: 300h x 250w (px)

· Video ratio: 16:9 or 4:3

- · Recommended length is 40 seconds or less
- · Clickthrough link when clicked
- · Video will play automatically and be muted automatically, with the option to turn sound on
- · Video file must be under 200MB

## **EDM**

- · Static PNG or JPG only
- Tracking URLs accepted (clicks only)
- · No dynamic javascript
- · Maximum file size 1MB
- Static image (JPG or PNG) to be supplied with associated click tag for the date/s the campaign is booked to run on the EDM.
- · Creatives must be supplied as 72 PPI.

#### Creative deadlines

Standard Creative (including third party venor tags) must be submitted 5 working days prior to go-live date for the Website and 4 working days prior for the EDM. Rich Media (including third party vendor tags) must be submitted 7 working days prior to go-live date.