# SALIFE

CELEBRATING THE BEST OF SA

2025 MEDIA KIT



SALIFE IS THE STATE'S BIGGEST-SELLING LIFESTYLE MAGAZINE WITH A COMBINED REACH OF OVER 100,000 PER MONTH.

SALIFE is the go-to publication for South Australians who love where they live and are active participants in their local communities.

Each month we inspire our readers to experience the best of what the state has to offer by taking them inside the most spectacular homes and idyllic gardens. We tempt them to cook up delicious recipes, check out the latest fashion and accessories, explore the performing and visual arts scenes and invite them to be a part of each issue through our social and wedding pages.

SALIFE is entirely produced in South Australia, written by locals who are always looking to discover our state secrets. Sold through 250 newsagencies and independent outlets state-wide, Woolworths, Coles and Foodland Supermarkets.

For over 20 years, we have watched this state change, diversify and grow, and feel that our role in telling this story has only just begun.













# SALIFE AUDIENCE

SALIFE magazine readers are women in their 30s and above who are educated, house proud, well-travelled, family-oriented and know quality when they see it. SALIFE readers are also men who appreciate luxury cars, current events and enjoy perusing the social pages.

are **SALIFE** readers



35-54 years

55-65 years

Have an annual household income of \$100,000+

Tertiary educated

Professional/white collar

88% Own their home

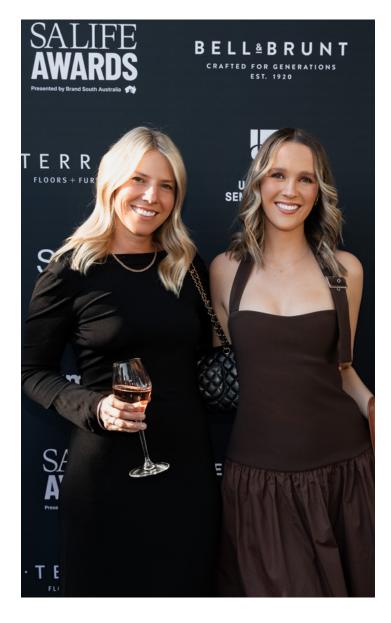
### Quick facts

Consider themselves:

- · 73% Hard working
- · 70% Well informed on current events
- 67% Politically aware
- · 59% Well-travelled
- · 54% Keeps fit and active
- · 50% Supports independent journalism
- · 48% Cultured
- · 48% Worldly

#### Interested in:

- · 90% South Australian products
- · 83% Food and Wine
- · 72% Arts and Culture
- · 64% Lifestyle
- · 62% Outdoor Activities
- · 55% Gardening
- · 46% Real Estate
- 46% Send their children to a private school
- · 39% Own a dog
- 21% Own a cat



Source: Hudson Howells Readership Report: May 2019, Reader Survey Campaign Monitor 2021



## THE PERFECT PLACE

SALIFE is the perfect place to spread your message. Our readers are more inclined to dine out, both for inexpensive and gourmet meals, take a keen interest in fashion and well-being, entertain at home, visit the theatre, movies or attend concerts and support charities. They are also very interested in real estate, either as a residence owner/buyer/seller or as an investor.

### SALIFE subscribers spend money monthly on:

- **98**% Dine out
- 97% Entertain at home
- 90% Attend live entertainment such as theatre, music
- 89% Donate to charity
- 89% Travel interstate
- 84% Shop for fashion
- 81% Visit a gallery or museum
- **79**% Shop for homewares/decor
- 67% Attend corporate events
- 44% Travel internationally

### SALIFE delivers ...

- · Strong brand recall (63% general population)
- Active buyers (70% have purchased an item after seeing it in their magazine).
- · Time spent reading *SALIFE* (almost 5 hour average)
- Display *SALIFE* (83% keep them on display; 66% of *SALIFE* subscribers pass their magazine on to friends



Source: Hudson Howells Readership Report: May 2019 and reader survey 2015.



"Local content, great editorial, relevant advertisements for businesses that we can attend/patronise locally."

## SALIFE DIGITAL

The SALIFE digital contains the latest in fashion, tantalising recipes, gorgeous gardens and stylish interior design, as well as the stories of inspirational people and places, and what's happening in local and regional South Australia. Advertising on the website is available on a monthly basis with artwork due one week prior.

SALIFE READERS SPEND **1:40** MINUTES

Φ HOW they engag 49.3%



Desktop





**55.4**% Mobile + Tablet



50,000+





15,000+

**Unique Visitors** 

57,000<sup>+</sup> 322,000<sup>+</sup>

### SALIFE WEBSITE

**Specs** All sizes at 72ppi

Masthead Billboard 970w x 250h + Mobile Banner 320w x 50h 300w x 250h Medium Rectangle 728w x 90h Leaderboard + Mobile Banner 320w x 50h Half Page 300w x 600h 323w x 1050h Side skins

### Rates per month Prices exclude gst

Masthead Billboard	\$1000
Medium Rectangle	\$600
Leaderboard 1	\$450
Leaderboard 2	\$400
Half Page 1	\$750
Half Page 2, 3, 4	\$650
Side skins	\$4800

Source: Research by Hudson Howells Readership Report: May 2019 and reader survey 2015, Campaign Monitor, Google Analytics, Facebook and Instagram





## SALIFE + BESTLIFE EDM

SALIFE's Friday EDM will continue to take readers inside South Australia's most exclusive addresses – from those for sale in our weekly premium property story to those that showcase architecture and design. The EDM will also give readers the most comprehensive "what's on guide" to plan their weekend's adventures, as well as peeks into the state's top social events, weddings and glimpses into SA's thriving Arts scene.

From behind the garden wall, to inside the kitchen, every Sunday SALIFE's Best Life EDM will give readers exclusive peeks into beautifully designed gardens, tips for growing the perfect patches, inspiration for what to whip up in the kitchen and. As well as giving glimpses into social events and weddings, we will also highlight prominent South Australians and ask them: "What makes your South Australian life, the 'best'?"

### Our top 5 articles ...

- · Premium Property
- Recipes
- Out + About social pages
- Real Estate Lisiting
- · Arts + Culture

### Specs

Top & Bottom Banner 728px wide x 90px high Medium Rectangle 300px wide x 250px high All sizes in pixels at 72ppi

**82,000**<sup>+</sup>

Combined registered subscribers

**25-30**%

Open rate

### Rates per week

Top & Bottom Banner \$1000 Medium Rectangle \$600

Prices exclude gst



TOP BANNER



See inside the 2024 SALIFE Awards

Step Inside The Proceedity for the 2025 SALIFE Awards, presented by Brand South Australia, and see the gitz and glam of this year's event.

MREC



Walkerville home is made to measure

There's something different about the way a family lives in a house when it has been created specifically with them in mind. This Walkenville residence, built by Genworth Group, is a shining example of beautiful investility.

**BOTTOM BANNER** 

PREMIUM PROPERTY LATEST LISTINGS





Source: Campaign Monitor



"It is all about SA. Things I see that I like I know I can find in Adelaide/SA. I also like to support SA businesses over interstate of overseas ones."

### SA TOP PICKS EDM

SALIFE, CityMag and InDaily have combined their reach and audiences to create a single channel focused on marketing small businesses to our readers who are looking to shop small and support local. Each Monday aftrnoon we will bring you a shopping basket full of offers from the South Australian businesses featured across our Mastheads.

**34,000**<sup>+</sup>

Registered subscribers

**34**%

Open rate

### Specs

Please send a high-quality image of the product / offer as well as a short description of around 50 words with what you're offering.

The image will appear at the following;

300px wide x 250px high (72ppi)

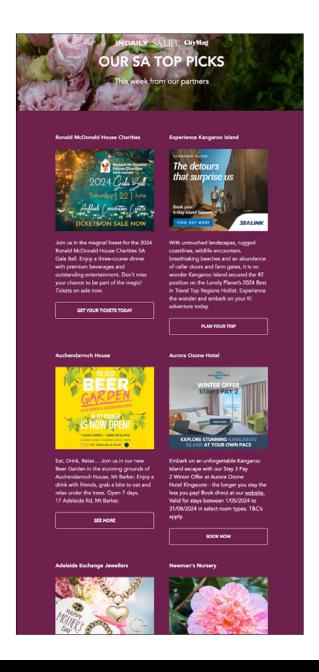
All components are commissionable.

Artwork is due 1 week prior to campaign commencement.

### Rates per week

One placement \$450

Prices exclude gst





"We're thrilled with the response. We've seen a dramatic spike in activity on our website and social pages. Definitely worthwhile."

# SPONSORED CONTENT

SALIFE can create sponsored digital content or a dedicated EDM, that combines your business expertise with our publishing know-how. Following a brief, our team can write the editorial in a tone that best suits our readers.

### Sponsored content ...

- · Client branding
- · Noted as a contributor
- · Inclusion of multiple supplied images
- · Written by journalists or supplied
- · Published on the SALIFF FDM

#### Dedicated EDM ...

- · Sent to SALIFE database of over 42.000
- Sent on any day except Friday, subject to availability
- · Can include multiple supplied images
- · Built by SALIFE with client approval

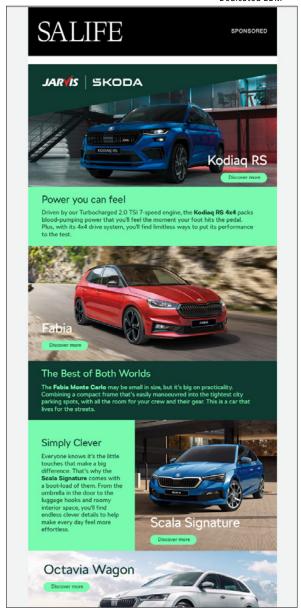
### Rate

Sponsored Content \$1600 (supplied)

+ Journalist \$2200

Dedicated EDM \$3300

Prices exclude gst



### SALIFE SOCIAL MEDIA

SALIFE's social media audience is primarily South Australian and female skewed, with ages ranging from 18 - 65+. They are highly engaged and are looking to see and learn more about the community around them with interests in food, travel, fashion, gardening and property.



22.5K

**1.7M** 

**Impressions** 

282K

Reach

40.2K

Page views

Date range 1/1/24 - 1/1/25



26.8K

**Followers** 

2.9M

**Impressions** 

576K

Reach

27.5K

Page views

### OFFERINGS

SALIFE can develop be spoke packages utilising offerings across our social media, digital and print platforms. Please note the below offerings are subject to creative guidelines and conditions and include a post-campaign report.

1. Post: \$450 (f) (a)

1x post published on Instagram or Facebook including preferred tags, hashtags and link.

2. Reel: \$450 **f @** 

1 x supplied Instagram reel published with music of choice and preferred tags and hashtags.

3. Story: \$450 **f ©** 

1x story published to Instagram and Facebook story feature with preferred tags and optional link to webpage.

4. Competition: \$650 (prize value not included) f @ #

Creation of competition webpage and 1x post published throughout duration of competition.

5. Immersive coverage: \$700 (f) (®)

Digital Content Producer attends location to capture content for production and publication of  $1\,x$  Reel on preferred date with preferred tags and hashtags.

### Live event coverage \$300

Minimum 6 x stories published to Instagram and Facebook story feature to capture event as it happens. Conditions apply.

Prices exclude gst.

## SALIFE AD DEADLINES

ISSUE	FEATURE	ON SALE	BOOKING DEADLINE	MATERIAL DEADLINE	
JANUARY	SUMMER ISSUE	JAN 2	NOV 22	NOV 27	
FEBRUARY	HEALTH & HAPPINESS ISSUE	FEB 6	JAN 10	JAN 15	
MARCH	WOMENS ISSUE + Real Weddings	MAR 6	FEB 7	FEB 12	
APRIL	OFF THE BEATEN TRACK + Mother's Day Gift Guide	APR 3	MAR 7	MAR 12	
MAY	GARDENS ISSUE	MAY 1	APR 4	APR 9	
JUNE	KIDS & FAMILY ISSUE	JUN 5	MAY 9	MAY 14	
JULY	A NOSTALGIC JOURNEY	JUL 3	JUN 6	JUN 11	
AUGUST	THE YOUTH ISSUE + Education tip-on Father's Day Gift Guide	AUG 7	JUL 11	JUL 16	
SEPTEMBER	THE LUXURY ISSUE	SEPT 4	AUG 8	AUG 13	
OCTOBER	THE DESIGN ISSUE Real Weddings	OCT 2	SEPT 5	SEPT 10	
NOVEMBER	THE CHRISTMAS ISSUE Christmas Gift Guide	NOV 6	OCT 10	OCT 15	
DECEMBER	AWARDS ISSUE + Christmas Gift Guide	DEC 4	NOV 7	NOV 12	





"I love the insights into different regions.

I like to dream of getaways and find new things to do through your magazine."

## ABOUT US

In 2018, SALIFE became part of South Australia's largest independent media company, Solstice Media.

Solstice Media produces InDaily — South Australia's locally owned, independent source of digital news. CityMag — The voice of city users between 25-40 years of age.

Together we can reach more than 300,000 relevant, affluent and engaged readers.

Brought to you by

SOLSTICE

INDAILY SALIFE CityMag

For more information about Solstice Media, visit www.solsticemedia.com.au

InDaily

**355,000**<sup>+</sup>

Unique Audience

58,000<sup>+</sup>

Subscribers

CityMag

69,000<sup>+</sup>

Unique Visitors

40,000<sup>+</sup>

Subscribers



Photograph: Adam Johnson

Source: Nielsen Digital Content Ratings, Campaign Monitor, Google Analytics



# CONTACT US

Thank you for taking the time to consider SALIFE magazine.

Thanks to the wonderful support of local businesses through their advertising commitments, and the strength of our readership and subscriber base, we have enjoyed more than 20 years of telling the stories of everyday South Australians.

#### **BROOKE SEWARD**

Director of Sales

- » brooke@salife.com.au
- » 8224 1665
- » 0407 312 699

### **SINEAD SYNDICAS**

Advertising Consultant

- » sinead@salife.com.au
- » 8224 1666
- » 0409 441 040

#### **ELLA WAGNER**

Sales Coordinator - Social Media Producer

- » ewagner@solsticemedia.com.au
- » 8224 1600
- » 0437 530 969

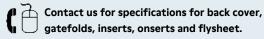
FIND US ON SOCIAL MEDIA

- (f) @ SALIFEMagazine
- (a) @ salifepublications



## SALIFE MAGAZINE AD SPECS

SALIFE magazine's finished size is 240mm wide x 320mm high and is burst bound. It is printed on 95gsm gloss art stock, with the cover printed on 300gsm satin stock.





#### **DOUBLE PAGE**

480mm wide x 320mm high

Please add a 5mm bleed

Type safe area - 460mm wide x 300mm high

Please leave a 40mm margin in the centre of the page for the binding



#### **FULL PAGE**

240mm wide x 320mm high

Please add a 5mm bleed

Type safe area -200mm wide x 300mm high



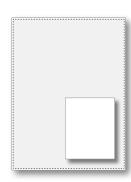
### HALF PAGE VERTICAL

100.8mm wide x 280mm high No bleed required



### HALF PAGE HORIZONTAL

208.8mm wide x 136.4mm high No bleed required



### QUARTER PAGE

100.8mm wide x 136.4mm high No bleed required

### **MATERIAL** requirements ...

- · All artwork is supplied as Press Quality PDFs.
- All images and logos are 300dpi, CMYK (no spot colours).
- · All fonts are embedded or outlined.
- All double page and full pages are supplied with 5mm bleed. This continuation of your artwork allows for potential minor variation when the magazine is
- trimmed.
- The minimum font size is 6.5pt for contact details and minimum 7.5pt for body copy. Reversed text should be medium to bold.
- Colours will only be matched if artwork is supplied with a hard copy proof, provided from a printer's professional colour proofing system. All other hard copy proofs will be used as a positional guide only.
- Ensure all page elements are in CMYK and 300dpi.
   When saving a pdf for submission, please use bleed, but no crop, bleed or registration marks. No bleed required for a half page.
- Ensure type is 20mm from the gutter. Keep all important information 15mm from the top and bottom of your page.

### SALIFE MAGAZINE AD RATES

No. of insertions	1	2	3	4	5	6	7	8	9	10	11	12
Double page spread	5650	5450	5250	5000	4800	4600	4400	4200	4000	3800	3600	3400
Back page	6500	6500	6500	6500	6500	6500	5500	5500	5500	5500	5000	5000
Inside front cover	5400	5400	5400	5400	5400	5400	4900	4900	4900	4900	4350	4350
Inside back cover	4800	4800	4800	4800	4800	4800	4350	4350	4350	4350	3800	3800
Full page	3200	3100	3000	2900	2800	2700	2600	2500	2400	2300	2200	2100
Half page vertical	2050	2000	1950	1900	1850	1750	1750	1700	1650	1600	1550	1500
Half page horizontal	1950	1900	1850	1800	1750	1700	1650	1600	1550	1500	1450	1400
Quarter page	1300	1250	1200	1150	1100	1050	1000	950	900	850	800	750

Right hand page

plus 20%.

**Social pages** plus 15%. Other nominated position plus 15%.

(please note prices do not include GST)

#### SALIFE Magazine is full colour throughout. There is no extra charge for four-colour advertisements.

**PLEASE NOTE**A signed advertising order form with the details of your requirements is necessary to confirm your booking.

FILES Press Quality PDF files (300doi, CMYK and fonts embedded), EPS, TIFF and JPEG files will be accepted.

Hard copy proofs may be ordered, provided from a printer's professional colour proofing system to be colour

matched before printing. All other hard copy proofs will be used as a positional guide only.

**ARTWORK COSTS** If you require SALIFE Magazine to produce your advertising artwork, the following production charges apply

(excl. GST): Full page \$250.00, Half page \$200.00, Quarter page \$100.00 and Classified \$50.00. Supplied photographs and logos for your artwork need to be provided at 300dpi, either as EPS, TIFF or JPG files.

### Conditions

- 1 Cancellations made after the final copy deadline for each issue and prior to 2 weeks from publication will be subject to 50% of the quoted advertising rate. Any cancellations made 2 weeks or less prior to publication will incur 100% of the quoted advertising rate.
- 2. A contract is for 12 months from the date of first issue booked.
- 3. All material and/or instructions for advertising will be provided by the published copy deadline.
- 4. If the contract is rescinded or not fulfilled in any way, a surcharge applies. The surcharge (cancellation of contract fee) is the dollar difference between the rate for the contract level agreed and signed for (i.e. the number of insertions) and the rate for the number of insertions actually used multiplied by the number of insertions not used. (If uncertain about the surcharge implications please ask us for further details or an example).
- 5. Unless otherwise agreed in writing, photographs taken by Solstice Media or contractors of Solstice Media are copyright to Solstice Media and must not be reproduced without permission.
- 6. The publisher takes no responsibility for colour or accurate reproduction if a proof does not accompany supplied advertisements. I acknowledge that I have read and agree to the Solstice Media terms and conditions of trade, and also that conditions 1-6 above (especially condition 4) have been fully explained to me and that a surcharge or rate adjustment may apply.
- 7. The terms and conditions have been received and are agreed to.

PUBLISHERS INDEMNITY: Advertisers and/or advertising agencies, upon lodging material with the publisher for publication or authorising or approving of the publication of any material, indemnify the publisher, its directors, employees and agents against all claims, demands, proceedings, costs, expenses, damages, awards, judgements and any other liability whatsoever, wholly or partially arising directly or indirectly in connection with the publication of material and without limiting the generality of the foregoing, indemnify each of them in relation to defamation, libel, slander of title, infringement of copyrights or or names of publication in titles, unfair competition, breach of trade practices or fair trading legislation, violation of rights of privacy or confidential information or licences or royalty rights or other intellectual property rights, and warrant that the material complies with all the laws and regulations and that its publication will not give rise to any claims against the publisher, its directors, employees and agents and without limiting the generality of the foregoing, that nothing therein is in breach of the Trade Practices Act 1974 or the Copyright Act 1968 or the Fair Trading Act 1987 or the defamation consumer protection and sale of goods legislation of the States and Territories or infringes the rights of any person.

### DIGITAL ARTWORK SPECS

### **WEBSITE**

#### Rich media

- · Supply a backup .gif with all flash ads
- · Supply on site click tags in one .txt file
- · Creatives must be supplied as 72 PPI

#### HTML advertisements

- · All HTML5 assets to be hosted externally
- · Supply creative in individual ZIP files per creative size
- · Recommended length is 15-30 seconds or less
- · Clickthrough link must be properly implemented in the code
- · Video file must be under 1MB

HTML5 creative guidelines, see:

https://www.iab.com/guidelines/iab-display- advertising-guidelines/

Further information visit:

https://support.google.com/richmedia/answer/165130?hl=en

### JW Player

· Ad unit size: 300h x 250w (px)

· Video ratio: 16:9 or 4:3

- · Recommended length is 40 seconds or less
- · Clickthrough link when clicked
- · Video will play automatically and be muted automatically, with the option to turn sound on
- · Video file must be under 200MB

### **EDM**

- · Static PNG or JPG only
- Tracking URLs accepted (clicks only)
- · No dynamic javascript
- · Maximum file size 1MB
- Static image (JPG or PNG) to be supplied with associated click tag for the date/s the campaign is booked to run on the EDM.
- · Creatives must be supplied as 72 PPI.

#### Creative deadlines

Standard Creative (including third party vendor tags) must be submitted 5 working days prior to go-live date for the Website and 4 working days prior for the EDM. Rich Media (including third party vendor tags) must be submitted 7 working days prior to go-live date.